

# Nortegas Energía Distribución, S.A.U.

2024 First Half Results

November 2024

# nortegas

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## Agenda

1	Key Highlights
2	Operational Overview
3	Financial Overview
4	Environmental, Social and Governance ("ESG")
5	Closing Remarks



**Key Highlights** 

# Key Highlights



# Sustained Connection Points Growth

- Continuous growth in the residential & commercial segments, proving business resilience and long-term prospects of natural gas
  - +5.1k additional net connection points compared to H1 2023 results, fastest growing distribution company
  - 12.0 TWh of aggregate distributed volume in H1 2024
- Remunerated volume evolution (+1.1% vs. H1 2023)
  - Industrial segment volumes above 2023 H1 figures resulting from demand recovery propelled by natural gas price normalization
  - Domestic & Commercial segment volume affected by warmer temperatures throughout H1 2024

# Stable Financial Performance with resilient Cash Generation

- Ordinary income of €104M during H1-2024 (-2.0% YoY decrease)
- EBITDA of €75M during H1-2024 (-0.5% YoY decrease) with new CPs, recovery of volumes and active cost management offsetting warm winter and regulatory adjustments
- Efficiency plan launched expecting to yield additional savings from H2 2024
- Strong cash generation¹ of €64.0M (85.8% conversion ratio) driven by stable capex

#### De-Risked Capital Structure

- Long-term maturity profile with no exposure to market volatility (100% fixed interest rate)
- Strong liquidity position, with €120M of undrawn facilities at Nortegas Energía Grupo
- No further refinancing until next regulatory period
- Strong commitment to maintain current investment grade rating
- S&P confirmed Nortegas' Investment Grade rating in November 2024 (BBB- / stable outlook)

#### Fully Committed and Delivering on ESG Agenda

- Advancing on positioning Nortegas as a leading player on the energy transition in Spain, through the development of a significant renewable gas platform
- **4-star rating and 95 points** out of 100 (peer average of 92)
- 4.364 t CO2 eq emissions avoided by boilers transformations
- 49% GHG emissions reduction in comparation with the year 2019

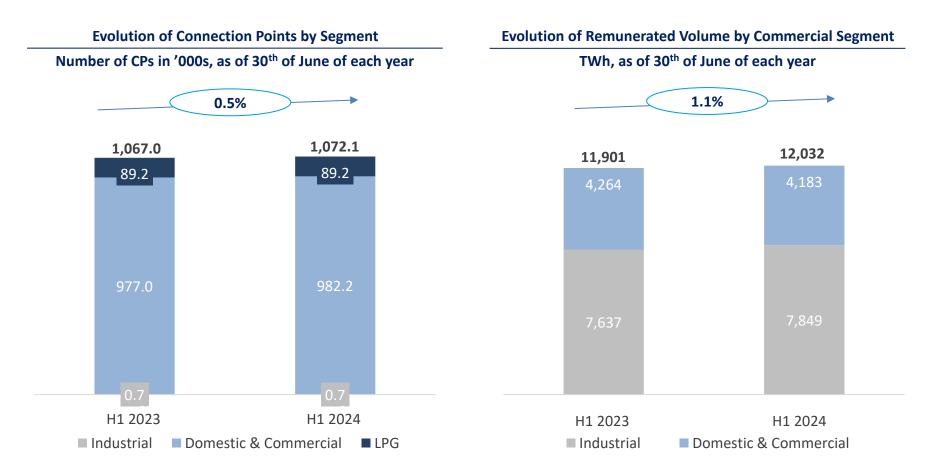


2 **Operational Overview** 4

# 2 Operational Overview







- Regarding CPs evolution, during the first semester of 2024 Nortegas has achieved stable and continuous growth with a net growth in CPs of 5.1k
- Total volumes above H1 2023 figures (+1.1% vs. H1 2023) resulting from a steady recovery of the industrial demand due to normalized natural gas prices throughout 2024, despite warmer temperatures impacting the Domestic & Commercial segment
- Steady recovery of volumes vs. 2023 during Q2 (+31% vs. Q2 2023 for commercial and residential demand)



**Financial Overview** 

#### Consolidated Income Statement



#### Income Statement for the 6 Months Period Ending June 30th

€M	H1 2023	H1 2024
A Revenues	106	104
Natural gas distribution remuneration	78	76
B LPG regulated revenues	15	14
Other regulated revenues	12	12
Other revenues	1	1
Supplies	(14)	(13)
Self-constructed assets	4	3
Other Income	1	0
Operating Expenses	(21)	(20)
EBITDA	75	75
Margin	71.2%	72.3%
Margin ex-LPG <sup>1</sup>	79.6%	80.0%
Amortisation Expenses	(42)	(42)
EBIT	34	33
Margin	31.6%	32.0%
Net Financial Expenses	(9)	(8)
Profit before income tax	25	25
Income Tax	(5)	(5)
Profit for the year	20	20

#### **Comments**

- A Revenues aligned with 2023 figures. Revenues impacted from lower remuneration on natural gas mainly driven by warm winter temperatures and regulatory adjustment, partially offset by growth on CPs and volumes
- High percentage of regulated revenues at around 99%
- B LPG Business mainly affected by lower residential demand due to warmer temperatures throughout the period and lower regulated prices with no relevant impact on LPG margin
- © Operating Expenses: Proactive management of costs leading to reduced opex, with further initiatives expected to generate additional savings from H2 2024
- Net Financial Expenses in line with last year's results:
  - 100% fixed financial structure
  - No significant maturities until the next regulatory period



# nortegas

#### Cash Flow Statement as of 30th of June 2023 and 2024

	€M	H1 2023	H1 2024
	EBITDA	75	75
	Corporate Tax payments	(0)	(0)
	Change in Current Assets & Liabilities & Others	11	7
)	Capex	(11)	(11)
)	Interest payments	(5)	(4)
	Cash-flow from operating and investing activities	70	66
	Debt repayment / issuance	-	-
	Cash-flow after third party financing activities	70	66
	End of Period Cash and Cash Equivalents	60	81

€M	H1 2023	H1 2024
EBITDA	75	75
Capex	(11)	(11)
Cash Generation (EBITDA-Capex)	64	64
Cash Conversion	84.8%	85.8%

#### **Comments**

- A CAPEX deployed in H1 2024 in line with H1 2023. Savings on commercial and maintenance related CAPEX, compensated with network extensions:
  - Savings on Commercial CAPEX and Client-related CAPEX resulting from a conservative approach to market capture
  - Efficiency plans on network maintenance CAPEX yielding additional savings
  - Increasing Network extension CAPEX through focus on industrial segment enhancement
  - Ancillary CAPEX in line with H1 2023 figures
- **B** Interest payments include mainly bond interests
- c Stable and resilient cash generation: EBITDA-Capex of (€64M aligned with 2023) with a higher rate of cash conversion (85.8%) as compared to H1 2023 figures (84.8%)

#### Consolidated Balance Sheet



#### Balance Sheet as of 31st of December 2023 and 30th of June 2024

€M	December 31 <sup>st</sup> , 2023	June 30 <sup>th</sup> , 2024
Property, plant and equipment	884	865
Goodwill	46	46
Other intangible assets	1,370	1,357
Rights for use of assets	1	1
Other non-current financial assets	1	1
Deferred tax assets	0	0
Total non-current assets	2,303	2,272
Other current assets	42	23
Cash and cash equivalents	68	81
Total current assets	110	104
Total assets	2,413	2,376
Total equity	965	923
Financial liabilities from issuing bonds	1,122	1,122
Leases	1	$\bigcirc 1$
Other non-current financial liabilities	1	$\bigcirc 1$
Other non-current liabilities	22	27
Deferred tax liabilities	263	262
Total non-current liabilities	1,409	1,413
Current financial liabilities	8	$\bigcirc 11$
Leases	0	0
Debt with group companies and associates	15	22
Other current liabilities	16	6
Total current liabilities	39	39
Total equity and liabilities	2,413	2,376

#### Comments

- As of 30<sup>th</sup> of June 2024, total Cash on Balance Sheet amounted to €81M vs €68M in December 2023
- The equity as of 30<sup>th</sup> of June 2024 amounted to €923M (vs. €965M in December 2023)
- Total Net Debt as of 30<sup>th</sup> of June 2024 of €1,076M representing a reduction of €3M, driven by the cash position increase, partially offset by increased current liabilities and debt with group companies
- Financial policy driven by the shareholder commitment to maintain an investment grade credit rating
- Nortegas' Investment Grade rating (BBB- / stable outlook) confirmed by S&P in November 2024

**S&P Global** Ratings



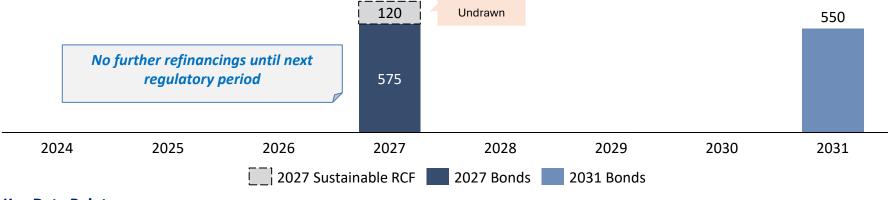


### Financial policy and capital structure supporting Investment Grade rating

#### Debt and Liquidity Position as of 30<sup>th</sup> of June 2024 (Nortegas Energía Distribución, S.A.U. and subsidiaries)

Instrument	Available (€M)	Drawn (€M)	Coupon
2027 Sustainable RCF <sup>1</sup>	120		Euribor + 0.75%
2027 Bonds		575	2.065%
2031 Bonds		550	0.905%
Cash on Balance Sheet	81		
Total	201	1,125	

#### **Debt Maturities as of 30<sup>th</sup> June 2024 (€M)**



#### **Key Data Points**

Net Debt **€1,076M** 

ND/EBITDA LTM
7.3x

Rating S&P<sup>2</sup> **BBB-**Stable outlook
(as of Nov. 2024)

Average Maturity **5.0 years** 

Average Cost of Debt 1.26%



**Environmental, Social and Governance ("ESG")** 4

# 4 H2 Sarea





Nortegas networks are ready to blend up to 20% hydrogen. Nortegas tested for 12,000 hours a full network in operation, injecting up to 20% hydrogen blending with positive results on elements and materials



#### **H2SAREA Project in Zamudio (Biscay):**

- ✓ Actual natural gas distribution network and user's installations behavior under H2 Blending from 5% to 20% vol.
- ✓ Network with 20 years of current operation
- √ 12,000 hours of testing with hydrogen
- ✓ Volumes equivalent to a population of 40,000
- ✓ Not a single leak found. 550 potential points of leak, tested 16 times. Stratification test
- ✓ Industrial installations case studies
- ✓ Hydrogen injection position
- ✓ Hydrogen Deblender

Injecting 20% hydrogen into the natural gas grid would decarbonise the equivalent of 40%-50% of homes (ie. more than 2.5m dwellings). Using existing infrastructure

Blending creates immediate demand-side support for the first Green Hydrogen projects

Blending further supports the early development of Valleys



### **GRESB Nortegas Results**





## 2024 GRESB Infrastructure Asset Benchmark Report

Nortegas Energía Distribución, S.A.U | Nortegas Energía Distribución, S.A.U



#### Participation & Score



#### Peer Comparison



Europe | Gas Distribution Network | Maintenance and operation

Out of 10

Nature of Owner ship:

Private (non-listed) entity Sector:

Gas Distribution Network Location:

Spain

# **4** ESG Review

## **Key Indicators**





■ 1.593 t CO<sub>2</sub> eq emissions avoided by boilers transformations



 49% GHG emissions reduction in comparation with the year 2019 (Nortegas Annual Report - Scope 1 and 2)



0 accidents own personnel



40% women in leadership positions



 4 stars rating and 95 out of 100 in 2024 GRESB assessment (the results are published the 1st October)



71 hours to volunteering activities



**Closing Remarks** 

# Closing Remarks



- Growth in CPs and recovery of volumes driven by a resilient and diversified customer base
- Strong and stable cash generation based on regulated revenues, discretionary capex and ongoing efficiency plan
- Sound financial position with available undrawn liquidity sources
- De-risked financial structure with no maturities until the next regulatory period and 100% fixed rates mitigating market risk
- 5 Financial policy driven by strong commitment to maintain a stable investment grade rating
- Nortegas leading the Spanish energy transition through the development of renewable gases to be distributed by existing networks<sup>(1)</sup>



**Appendix: Legal Chart** 

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